



**Wisconsin State FSA Office**

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[www.fsa.usda.gov/wi](http://www.fsa.usda.gov/wi)

# Fact Sheet

## Wisconsin Suggested Planning Prices For Use in Cash Flow Planning for FSA Farm Loans

(Effective 10/1/2021)

| Plan Price (Cash) | Commodity                |
|-------------------|--------------------------|
| \$ 120.00         | Beef Fat Cattle (cwt)    |
| \$ 140.00         | Beef Feeder Cattle (cwt) |
| \$ 4.60           | Corn (Bu)                |
| \$ 75.00          | Market Hogs (cwt)        |
| \$ 17.10          | Milk-Class III (cwt)     |
| \$ 11.70          | Soybeans (Bu)            |
| \$ 6.30           | Wheat (Bu)               |

FSA planning prices are suggestions, and are based upon futures prices, historical price and cost data, and various USDA and non-USDA professional recommendations. The prices are reviewed on a quarterly basis and adjusted at least annually. Check out <http://www.fsa.usda.gov/wi> for the most current prices.

### Additions and Deductions, Contracts, and Proven Records

- Additions, such as premiums in milk volume, quality, or components may be added to planning prices. Location basis, seasonality, or timing of inventory sales may also warrant additions or subtractions.
- Deductions, such as breed differences in feeder cattle or fat cattle, or subpar quality commodities may also be made to planning prices.
- Customer's contracts with reasonably reliable counterparties, or their proven/accurate records should also be considered when making adjustments.

The rationale behind the additions or deductions should be provided to FSA.

### Use of different pricing

Use of different pricing, even for commodities that have planning prices, is acceptable provided the sources are reliable, the rationale is sound and valid, and the reason for its use is provided to FSA.